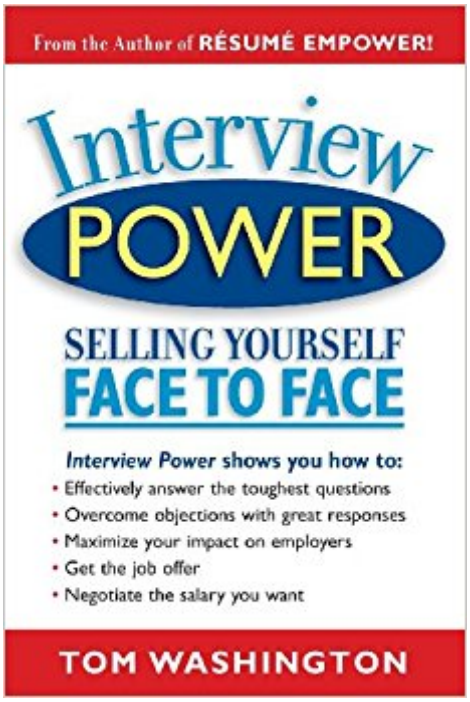
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Interview Power: Selling Yourself Face To Face



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Synopsis

Interview Power is a complete and comprehensive interviewing guide. It is filled with hundreds of practiceal ideas, strategies, and tips, enabling readers to obtain more job offers and negotiate higher salaries.Interviw Power opens up the secret of effective interviewing--the art of selling one's strengths by describing past accomplishments. Interview Power is one of the few books (and probably the best) that shows readers how to back up what they say about themselves with actual work examples that prove they have the employer's desired strengths. Knowing this secret is the most powerful tool in effective interviewing.Interview Power:Shows how to overcome objections and get the offer.Demonstrates how to deal with illegal questions.Reveals how to quickly build rapport with the interviewer.Shows readers how to truly sell themselves.Prepares the reader for the 17 major types of interviews.Ensures that nothing with take the reader by surprise.

Book Information

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Customer Reviews

I found a lot of helpful tips in here for interview prep. However, the only reason I gave it 4 stars is because you can't (or shouldn't) rely solely on this or any other book for interview help. An interview is a performance that others critique. In order to do your best and iron out any wrinkles beforehand, you should as a minimum practice mock interviews with others, preferably with people in your own field who make similar hiring decisions. You should also film yourself during a mock interview to give you insight into the weird quirks you do, what obnoxious words you repeat, etc.There are good tips

in this book and a used one is really cheap, so it can't hurt to pick it up, but there is likely better resources now available in video format online. There's a YouTube channel for everything now, so see if you can find help there.

I do like this book. I have worked some of the exercises and believe it has helped me with my interviewing skills. Not a quick fix. The author clearly states you will have to work and practice to reap the benefits you seek. After my first interview, after doing the exercises, I felt more comfortable and confident.

With the hundreds of books I poured through at the library. This one is a hand holding, step by step guide that shows you how to talk, (relate your accomplishments as a story -people remember stories-have hooks to the stories). It helps you realize how to "sell yourself through accomplishments", and ways to show how you will benefit the organization (which is after all why they are hiring). It also gives indepth advice on attitude and personality, avoiding negative questions and salary negotiations. Complete and concrete advice. -An investment in your future.

This book is a must have. Don't go to an interview unprepared. The book guides you to think ahead and be prepared to answer what would be a tough question when not prepared to interview. Make the best impression the first time!

Relevant and helpful

This is a great book that help you to prepare your interview. I suggest job seekers especially international candidates read it. You will love it.

perfect book and perfect price

Good purchase

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